

Biography

Following a successful retail career in the acquisition and sale of fine antiques, Sue Wickliff established an auction company which specializes in quality furnishings, jewelry and objets d'art.

Experience counts. Spending so many years as an antiques dealer and auction company owner has given her savvy – and accountability. “Accuracy is very important in this business, and I’ve always made it a point to keep up with market trends and know current values” she says.

Now, after 40 years, recognizing a growing desire to help with the more personal side of estate liquidation, Wickliff Consulting utilizes her years of experience to help solve problems for individuals and families in their transitions with compassion and common sense.

“I have a special passion when it comes to advocating for seniors and their families, who are often taken advantage of during these times,” says Sue. “It gives me great pleasure to help people with my experience.”

Certifications & Organizations

Licenses:

Licensed Auctioneer – State of Indiana Since 1989

Designations:

Certified Auctioneers Institute (CAI)

Graduate Personal Property Appraiser (GPPA)

Professional Memberships:

Indiana Auctioneers Association

National Auctioneers Association

American Society of Estate Liquidators



Contact Information

Change can be overwhelming, but Wickliff Consulting is here to help. Call today for a consultation at 317-443-6920, or visit the website at www.wickliffconsulting.com

Wickliff
CONSULTING
The Estate Specialist



Certain tasks in life can seem overwhelming

- Preparing a home for sale
- Determining the value of the family belongings
- Liquidating a lifetime of accumulation

These are important transitions, and they are often accompanied by the stress of divorce, the death of a loved one or failing health.

Consulting a professional can help you navigate through the complexities of these life changes – someone like estate specialist Sue Wickliff, CAI, GPPA, and proprietor of Wickliff Consulting.

For more than four decades Sue Wickliff has engaged in every part of the estate industry, working alongside families and interacting with bankers, attorneys, museums, galleries, collectors and fiduciaries from around the Midwest. She knows the key players in this arena, and is uniquely qualified with an acquired expertise in appraising and marketing antiques, art, collectibles and household goods.

It is the mission of Wickliff Consulting to identify and address your estate challenges, then create personal solutions based on your specific needs with honesty, integrity and premium service.

Strategy

Each situation is unique, and it's important to determine a personalized strategy. The first step is to sit down with you and listen. Once your situation is fully understood, Sue Wickliff will develop a plan of action to make your transition efficient and effective – working in tandem with all decision makers.

Available Services

- Determine necessity of appraisal reports and/or verbal evaluations
- Provide guidance on which items to retain or sell
- Determine most appropriate sales venues for items
- Assist with charitable donations
- Identify and manage non-saleable items
- Coordinate shipping services
- Develop timetable for move
- Assist in selecting appropriate real estate services
- Assist with staging the home for sale
- Select appropriate professional movers
- Coordinate secure disposal of personal/financial records
- Mediate property distribution

Testimonials

After her friend needed to downsize a large home filled with art, family heirlooms and collections over 80 years, one client contacted Sue Wickliff to help with the myriad questions they were facing:

What is the true value of the art, collections or furniture? Where do you start? Who can you trust? How do you find the right people to remove valuable items of all sizes, shapes and values? How do you do all this without exhausting yourself and depleting energy that could be spent living life?

“Within the first hour of our meeting (with Sue) I can honestly say I felt a huge weight lifted from my shoulders. I had been overwhelmed at the prospect of sorting and researching and identifying the multiple people it would take to empty two homes of their treasures and just plain ‘stuff’... it is a huge relief to find a business with caring, expertise and a genuine commitment to helping you. Part of the relief is her reassuring you that you are not alone and this is what she does – and she does it very nicely.”

– Carmen R.

“I want to take this opportunity to thank you for the guidance and assistance you provided me during the sale of my Ada Shulz painting. This was a huge decision for me and you made the process so easy. Your professional manner was greatly appreciated and I truly feel that working with you eased all the concerns I had... I appreciate all you did.”

– Roxann K.